

TENEX- the Global Supplier of Nuclear Fuel Cycle Products and Services to the World Market

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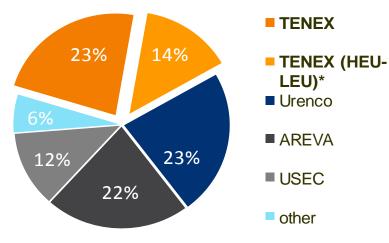
TENEX

TENEX Market Position (1)

Products and Services:

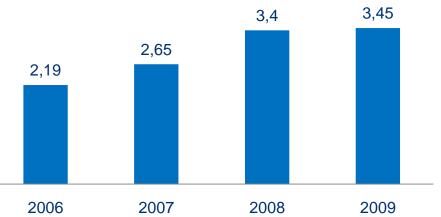
- enriched uranium product (EUP);
- uranium enrichment services (SWU);
- uranium conversion services, including radiochemical purification;
- construction of uranium enrichment facilities abroad.

Western SWU market structure:



 Source: JSC Techsnabexport, 2009
 * - deliveries under the HEU-LEU agreement are marketed in the USA through USEC.

Annual Turnover, US\$ bln.



All uranium products comply with ASTM and other specifications.

- Over a third of the western SWU requirements is covered by TENEX;
- TENEX existing contract portfolio has exceeded US\$18 bln. (as of beginning of 2010) and included contracts for deliveries after 2020.

TENEX Market Position (2)

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(as on March 2010)	
HEU Blended	382.4 MT
Warheads eliminated (Equivalent to 7000 Megatons)	about 15,000 pieces
LEU Shipped to the United States (Capable of generating 4,6 trillion kilowatt hour of electricity)	11,050 MT U

From 1995 ~50% of Nuclear Energu in the USA goes from former Russian nuclear warheads



Commercial supplies:

TENEX has begun to conclude direct contracts with US utilities according to the Amendment to the existing Agreement Suspending signed in 2008 •at the end of 2009 6 contracts was concluded with total amount about 3 bln. doll.

Key trend: nuclear renaissance



Conclusions:

Interest to nuclear energy increases despite of crisis;
Appearance of new "civil nuclear" countries is expected





Key trend: nuclear renaissance



Conclusion:

•New NPP operators are interested in complex product supply



Technology Change in the World Enrichment Industry





HEU-LEU is Finishing Soon

ВОУ-НОУ:

- 3/4 is passed, HEU-LEU contract is finishing soon
- •After finishing HEU-LEU world market will loose about 6 млн. SWU/year, which now cover 10 % of the world reactor requirements
- •HEU-LEU contract is more primary supply, than secondary, as material is processing on the enrichment plants and is supplied by long-term contracts
 •To keep balance on the world market after HEU-LEU its volumes must be substituted not by secondary, but primary supplies





Centers of production and consumption



New centers of production and consumption



CONCLUSIONS:

Key Market Trends:

 Interest to nuclear energy increases as in countries which already have NPP, as in new countries

 Technology Change in the World Enrichment Industry rises transitional period risks

Finishing HEU-LEU contract avoid from the world market a significant and reliable volume of SWU
Geographical transformation of the market, appearance of the new uranium production and consumption centers makes reasonable creation of new uranium reprocessing centers

Tenex's Sales and Marketing Activities:

- Increasing market share, especially in USA and Asia
- •Developing direct business relation with utilities
- Offering complex product (EUP)
 Operating with wide set of market instruments, which allow to provide our customers with flexible contract conditions and to assure security of supply



THANK YOU FOR ATTENTION!

